



“My best friends are PHCC members. I can call them on weekends, or evenings, and say, ‘Hey, I have this going on... what do you think?’ They’ll tell me, ‘Why don’t you try this?’ I’m sure to get an honest response.”

Why Wait? Join PHCC Today!

For more than 130 years, PHCC has helped commercial, residential, and institutional contracting professionals succeed. With a national organization and state and local chapters across the country, PHCC serves approximately 4,000 open and union shop contractor members.

Join today, and start enjoying the benefits of belonging to the nation’s leading organization representing the plumbing and HVACR industries. Membership starts at the local or state chapter level and includes national membership.

For information on joining, call 1-800-533-7694 or visit our website at phccweb.org.



**PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION**
Best People. Best Practices.™
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phccweb.org
800-533-7694

BEST PEOPLE. BEST PRACTICES.™



MORE THAN
130
YEARS OF
INNOVATION

ADVOCACY RESOURCES WEBINARS NETWORKING

Step Up to a Higher Standard.

In today's competitive market, success means knowing a lot more than just the basics. You need skills and insights in finance, project management and marketing — to name just a few areas.

That's where a PHCC membership can help.

We give you instant access to all the best practices, resources and business tools you need to keep profits high, turnover low and customers satisfied. Here are some of the ways PHCC membership adds to your bottom line:

■ Pick up proven business tips and ideas.

PHCC helps you run safe, efficient and profitable operations — and get effective tips and resources to:

- **Grow market share**, manage projects and use new technologies
- Comply with the latest **standards and codes**
- Attract and retain **high quality workers**

■ Join a network that pays you back.

Make valuable connections with peers who have “been there, done that” — and enjoy opportunities to:

- Build your own **contact list** of contractors, industry partners and officials at state and local meetings and events
- Use our online discussion groups to ask questions, **share ideas and get insights** from contractors nationwide
- Attend the annual national **convention and trade show**

■ Tap into training for you and your team.

Gain insights into all the latest techniques, products and solutions to take your business to the next level. As a PHCC member, you can:

- Join in **face-to-face and online training** on a variety of business management and technical issues
- **Benefit from workforce programs** developed by the PHCC Educational Foundation, such as scholarships, apprentice training, instructor workshops and more
- Learn how to **protect your business** and your employees with PHCC Safety and Risk Management Resources
- Give your staff **access to state-of-the-art** technical training and prepare for new industry regulations
- **Find the news and resources you need.** Make smarter decisions, avoid pitfalls and seize new opportunities. As a PHCC member, you can:
 - Get timely **industry news** in our weekly e-newsletter, *PHCC Online* and our printed newsletter, *The Connection*
 - Save money on a wide array of **discounted products and services**
 - **Access members-only information** about your most pressing business issues

Get Focused Market Insight!

For an additional membership fee, our Enhanced Service Groups offer valuable insights through focused meetings and conferences, newsletters, resources, networking and more.

Construction Contractors' Alliance — a focus on residential, industrial, commercial and institutional new construction, with specialized content for financial, HR, and purchasing functions

Quality Service Contractors — an emphasis on affordable, comprehensive training, including custom business management coaching and specialized online products and services

Union-Affiliated Contractors — a select group of contractors, executives and representatives of the United Association (UA) focused on the special concerns of union-employing contractors

■ Get protection from over-regulation.

We constantly lobby at local, state and federal levels to protect our members. PHCC helps by:

- **Advocating** to ease regulatory burdens on members related to industry-specific issues
- **Working** with Congressional Small Business Committees and key regulatory agencies
- **Alerting** members of legislative and regulatory issues requiring immediate attention

EMPLOYEE TRAINING TECHNOLOGY APPRENTICESHIPS